

ZRH Commercial Activities (Retail, Duty Free and Food & Beverage)

Commercial turnover (provisonal figures for current month)

Full year figures (Jan - Dec)

Investor Relations

	August	YTD
	2013	2013

	2012	2011	2010	2009	2008	2007	2006	2005
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Development of turnover (net sales to consumers) in shops and restaurants at Zurich Airport

Total turnover, m CHF	46.5	354.8	517.2	479.2	481.9	458.7	481.1	435.1	390.8	349.8
Change versus previous year	6.8%	4.8%	7.9%	-0.6%	5.1%	-4.7%	10.6%	11.4%	11.7%	14.7%
Airside										
Change versus previous year	10.3%	8.0%	14.9%	-0.9%	3.3%	-10.3%	7.2%	16.1%	13.6%	14.4%
Landside										
Change versus previous year	1.9%	0.7%	0.3%	-0.2%	7.2%	2.8%	15.4%	5.4%	9.4%	14.9%

turnover (net sales) per departing passenger (pax)

Commercial turnover / departing pax, CHF	38.1	42.4	41.7	39.4	42.1	41.8	43.5	42.0	40.6	39.1
Change versus previous year	4.7%	4.3%	5.9%	-6.4%	0.7%	-3.9%	3.8%	3.3%	3.9%	10.6%
Airside										
Change versus previous year	8.1%	7.6%	12.7%	-6.9%	-1.0%	-9.6%	0.6%	7.7%	5.6%	10.4%
Landside										
Change versus previous year	-0.1%	0.2%	-1.6%	-6.2%	2.7%	3.6%	8.3%	-2.2%	1.7%	10.8%