

ZRH Commercial Activities (Retail, Duty Free and Food & Beverage)

Commercial turnover (provisional figures for current month)

Full year figures (Jan - Dec)

Investor Relations

	March 2014	YTD 2014
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2013	2012	2011	2010	2009	2008	2007	2006
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Development of turnover (net sales to consumers) in shops and restaurants at Zurich Airport

Total turnover, m CHF	42.4	119.1	537.6	517.2	479.2	481.9	458.7	481.1	435.1	390.8
<i>Change versus previous year</i>	-5.6%	-1.4%	3.9%	7.9%	-0.6%	5.1%	-4.7%	10.6%	11.4%	11.7%
Airside										
<i>Change versus previous year</i>	-3.0%	0.8%	6.9%	14.9%	-0.9%	3.3%	-10.3%	7.2%	16.1%	13.6%
Landside										
<i>Change versus previous year</i>	-8.9%	-4.1%	0.3%	0.3%	-0.2%	7.2%	2.8%	15.4%	5.4%	9.4%

turnover (net sales) per departing passenger (pax)

Commercial turnover / departing pax, CHF	43.8	45.0	43.2	41.7	39.4	42.1	41.8	43.5	42.0	40.6
<i>Change versus previous year</i>	-2.7%	-0.5%	3.7%	5.9%	-6.4%	0.7%	-3.9%	3.8%	3.3%	3.9%
Airside										
<i>Change versus previous year</i>	-0.1%	1.7%	6.6%	12.7%	-6.9%	-1.0%	-9.6%	0.6%	7.7%	5.6%
Landside										
<i>Change versus previous year</i>	-6.1%	-3.2%	0.0%	-1.6%	-6.2%	2.7%	3.6%	8.3%	-2.2%	1.7%